



DEAL REPORT

FIRST QUARTER 2012

The Robinson & Cole Deal Team works with clients ranging from start-up businesses to large public companies and regularly handles mergers, stock and asset acquisitions, joint ventures, and debt and equity financings. Highlights of our transactions from the first quarter of this year include:

PRIVATE EQUITY



Represented Graycliff Partners, LP (formerly HSBC Capital [USA] Inc.) in connection with its acquisition of Skandia, Inc., a supplier of woven and nonwoven fabrics and foam-based acoustic insulation solutions for aircraft interiors.

GOVERNMENT INCENTIVE



Represented the NBC Sports Group in its \$20 million loan and other incentives from the State of Connecticut for development of production facilities in Stamford.

PRIVATE EQUITY



Represented LogicSource, Inc., a business process outsourcing and consulting firm specializing in the procurement of printed materials and related commodities and services, in connection with its private placement of Series B Preferred Stock.

PRIVATE EQUITY



Represented EVOL® Foods, an organic and natural food manufacturer and marketer, in connection with its Series B Preferred Unit Financing.

MERGERS & ACQUISITIONS



Represented The Nielsen Company, a global information and media company, in connection with its acquisition of The Perishable Group, Inc.

PRIVATE EQUITY



Represented Verivo Software, Inc., a leading provider of enterprise mobility software, in connection with its Series E Preferred Stock Financing.

Robinson & Cole is a leading business law firm with approximately 225 lawyers and offices in the finance, technology, and research-rich corridor from New York to Boston. We serve as U.S. counsel to a range of businesses and investors, from start-ups to Fortune 100 companies.