

Deal Report

Second Quarter 2015

In keeping with national and global trends for Q2 2015, Robinson+Cole's Deal Team had an active second quarter, serving clients across a range of industries, at different stages of growth, and with varying legal needs. Below is a sampling of our recent deals, including transactions in consumer products, industrial manufacturing, media and telecommunications, construction services, technology, and food and beverage.

FINANCING



Represented Balance Point Capital Partners, L.P., and Balance Point Capital Partners II, L.P., in connection with the provision of second lien subordinated notes and unsecured subordinated notes to Mapleton Communications, LLC, one of the fastest-growing radio companies in the western U.S.

FINANCING



Represented Letarte Retail LLC, a high-end designer and retailer of women's swim, beach, resort, and sportswear, in connection with the issuance and sale of convertible promissory notes.

MERGERS & ACQUISITIONS



Represented a group of investors led by Fulham & Co., Inc., in acquiring and recapitalizing Alkota Cleaning Systems, Inc., a manufacturer of industrial-grade, hot/cold pressure washers; steam cleaners; and associated equipment and accessories.

MERGERS & ACQUISITIONS



Represented Argan, Inc. (NYSE AMEX: AGX), a publicly traded holding company focusing on companies that provide products and services to growth industries, in the acquisition of Atlantic Projects Company Limited, a provider of construction and technical services for power generation, oil and gas, industrial, and process industry customers globally.

MERGERS & ACQUISITIONS



Represented Elvex Corporation, a leading personal protection equipment company, in connection with the sale of 50 percent of its outstanding equity to France-based strategic partner Delta Plus Group.

MERGERS & ACQUISITIONS



Represented etouches, Inc., a global event management software company, in connection with the acquisition of TapCrowd, a leader in creating event mobile applications and marketing data for businesses and associations worldwide.

MERGERS & ACQUISITIONS



Represented The Nielsen Company (US), Inc. (NYSE: NLSN), a global information and media company, in connection with the sale of its Beverage Data Network (BDN) assets to Vermont Information Processing, Inc. (VIP) making VIP the largest supplier of wholesaler depletion data to the wine and spirits industry.

VENTURE CAPITAL



Represented The Nielsen Company (US), Inc. (NYSE: NLSN), a global information and media company, in connection with its investment in membership units of Frogtek BOP, a mobile software start-up with a presence in Mexico, Colombia, Spain, and the United States.

VENTURE CAPITAL



Represented Health Warrior, Inc., a marketer of consumer food products, in connection with a Series C Preferred Stock financing with VMG Partners II, L.P.

Robinson+Cole is an Am Law 200 law firm of approximately 200 lawyers, with offices in the finance, technology, and research-rich corridor from New York to Boston. We serve as U.S. counsel to a range of businesses and investors, from start-ups to Fortune 100 companies.