

## FOR IMMEDIATE RELEASE

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## Robinson+Cole Manufacturing Industry Team Chair Appointed to the Connecticut District Export Council by the U.S. Secretary of Commerce

*Jeff White selected based on international trade leadership in the local community*

HARTFORD, CT (January 16, 2020) – Robinson+Cole Manufacturing Industry Team Chair [Jeffrey J. White](#) has been appointed by the U.S. Secretary of Commerce to serve on the Connecticut District Export Council (DEC) during the 2020-2022 term.

Mr. White is significantly involved with manufacturing industry issues on both a national and international level. He has represented a cross-section of manufacturing companies ranging from large global companies to family-owned businesses. Mr. White has worked with economic development agencies to support direct foreign investment into the United States and is currently advising several manufacturers headquartered in Europe and South America.

Mr. White has been invited to speak at The White House, United States Department of Commerce events, and by other manufacturing trade associations. He has worked with economic development agencies to support direct foreign investment into the United States. Due in large part to Mr. White's efforts, Robinson+Cole was presented with the President's "E" Award for Export Service by the United States Secretary of Commerce this past May. The "E" Award for Export Service was established by President John F. Kennedy in 1961 and is the highest recognition any U.S. entity can receive for making a significant contribution to the expansion of U.S. exports. Robinson+Cole was the only law firm in the country to receive the honor in 2019. In addition, Mr. White was recently recognized for his leadership of the Robinson+Cole manufacturing industry team in the inaugural list of "New England Trailblazers," a special supplement developed by the business arm of Law.com and the *Connecticut Law Tribune*.

Mr. White's innovative approach has created a series of firsts that have solidified Robinson+Cole as having "one of the nation's top manufacturing law practices," as noted in a recent article by the *Indiana Lawyer*. For example, Mr. White created the widely read [Manufacturing Law Blog](#), which was one of the first blogs in the country to address legal issues facing manufacturers and distributors.

The International Trade Administration Commercial Service offices in the USA works closely with 61 DEC's made up of nearly 1,500 business and trade experts from across the country who volunteer to help U.S. companies develop



solid export strategies. Appointment to the DEC is based upon an individual's international trade leadership in the local community, ability to influence the local environment for exporting, knowledge of day-to-day international operations, interest in export development, and willingness and ability to devote time to Council activities.

#### **About Robinson+Cole**

Robinson+Cole, an AmLaw 200 law firm established 175 years ago, has more than 200 lawyers in eleven offices throughout the Northeast, Mid-Atlantic, Florida and California. We serve regional, national, and international clients, from start-ups to Fortune 500 companies. Robinson+Cole is a service mark of Robinson & Cole LLP. For more information, please visit [www.rc.com](http://www.rc.com).

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