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For more information, contact:

Jessica A.P. Altieri, Communications Specialist

Robinson+Cole | 860.541.2646, [jaltieri@rc.com](mailto:jaltieri@rc.com)

## Jeff White Recognized for Innovative Leadership of Robinson+Cole's Manufacturing Industry Team

*Named a "New England Trailblazer" in inaugural list by Law.com and Connecticut Law Tribune*

HARTFORD, CT (November 7, 2019) – Robinson+Cole Manufacturing Industry Team Chair [Jeffrey J. White](#) is among those recognized in the 2019 New England Trailblazers list. Published in a [special supplement](#) developed by the business arm of Law.com and the *Connecticut Law Tribune*, the inaugural list recognizes professionals in New England who have "moved the needle in the legal industry" by being true agents of change.

Mr. White was named a "New England Trailblazer" for championing several efforts in support of manufacturing law, a unique area that Robinson+Cole was one of the first firms to meaningfully commit to nearly a decade ago. His early attention to industry verticals was unique and designed to bring together lawyers as a team focused on the particular needs of manufacturing and distribution clients. Today, Mr. White leads Robinson+Cole's Manufacturing Industry Group and regularly represents manufacturing clients throughout the United States and globally. He is significantly involved with manufacturing industry issues on both a national and international level.

"With technological advances driving the boom in manufacturing, 'we need to continue to innovate in the kinds of things we're focusing on. Our job as lawyers is to stay on top of these developments, because they're going to have major implications that manufacturers deal with going forward,'" said Mr. White.

Mr. White's innovative approach has created a series of firsts that have solidified Robinson+Cole as having "one of the nation's top manufacturing law practices," as noted in a recent article by the *Indiana Lawyer*. For example, Mr. White created the widely read [Manufacturing Law Blog](#), which was one of the first blogs in the country to address legal issues facing manufacturers and distributors. "Clients like the singular focus on manufacturing law, as opposed to general business law or case-specific representation," he said.

Mr. White has been invited to speak at The White House, United States Department of Commerce events, and by other manufacturing trade associations. He has worked with economic development agencies to support direct foreign investment into the United States. Due in large part to Mr. White's efforts, Robinson+Cole was presented with the President's "E" Award for Export Service by the United States Secretary of Commerce this past May. The "E" Award for Export Service was established by President John F. Kennedy in 1961 and is the highest recognition any

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U.S. entity can receive for making a significant contribution to the expansion of U.S. exports. Robinson+Cole was the only law firm in the country to receive the honor in 2019.

## About Robinson+Cole

Robinson+Cole, an AmLaw 200 law firm established nearly 175 years ago in Connecticut, has more than 200 lawyers in eleven offices throughout the Northeast, Mid-Atlantic, Florida and California. We serve regional, national, and international clients, from start-ups to Fortune 500 companies. Robinson+Cole is a service mark of Robinson & Cole LLP. For more information, please visit [www.rc.com](http://www.rc.com).

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